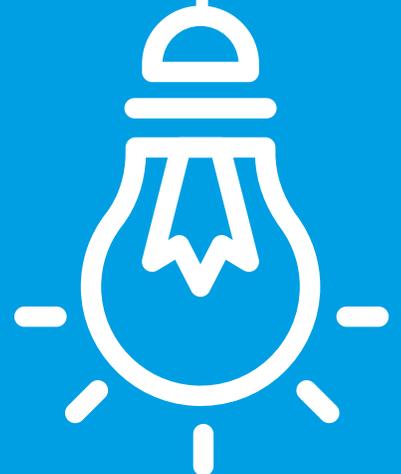


Interested in creating a  
**brighter** and more  
**sustainable** future?

# RESIDENTIAL SOLAR ADVISOR

*Help change the solar experience  
one home at a time*

ATMA  
ENERGY



# Residential Solar Advisor

Do you have a passion for sustainability? Do you consider yourself an extrovert who enjoys educating others? Are you ready to dive into the world of solar energy?

## About ATMA Energy

ATMA Energy is a unique solar energy services startup with a software-based approach, headquartered in San Antonio, TX. We are a five-star reviewed business in an industry with a challenged reputation. We created ATMA Energy because we believe that solar clients deserve better than what the industry is offering: Door knocking coupled with high-pressure sales, overpromising, underdelivering, and leaving clients in the dark once the project is installed. When you add in all the misinformation rampant in the media, it makes for an unpleasant experience for a homeowner. These experiences are what led us to create ATMA Energy and focus on changing the solar story one home at a time. Our goal is to demystify solar and guide homeowners to the right solution every time.

## About the role

As a residential solar advisor, you will work to further the goal of ATMA Energy to provide invaluable solutions to our clients. You will be responsible for residential solar and energy storage sales efforts, including but not limited to: generating leads, delivering product demonstrations, closing sales, providing top-notch customer service, conducting research, and increasing your knowledge of technical products. You will also build and maintain strong relationships with residential customers and communicate project progress with the customers. Our ideal candidate is excited about renewables and the potential of solar energy, has excellent communication skills, and is eager to continuously take in new information. This is a hybrid role, splitting time in the office, visiting with clients, and working remotely. The residential solar advisor role includes a base salary of \$30,000 plus a % sales commission. Typical commissions range from \$4,000 to \$10,000 per month.

Qualifications:

- Four-year college degree or four years in customer-facing roles
- Excellent active listening skills, negotiation, and presentation skills
- Effective verbal and written communication skills
- Excellent time management with a proven ability to meet deadlines
- Ability to learn new company software as necessary

## How will you benefit from this role?

As a young, growing company, ATMA Energy has ample room for career advancement. You will work with a tight-knit team of engineers and business professionals who can educate you about the ever-growing solar industry and help you improve your interpersonal skills. At ATMA Energy, we value our teammates and strive to provide a working environment that allows for a healthy work/life balance. We offer medical and dental benefits, a minimum of three weeks of paid time off, and a hybrid work structure. Join our team and help create a brighter and more sustainable future!

Submit your resume to:

[atma-energy.com/careers](https://atma-energy.com/careers)

 (210) 247-2862

 [HR@atma-energy.com](mailto:HR@atma-energy.com)

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